

Mission within the ITC project "Linking Ukrainian SMEs in the Fruits and Vegetables Sector to Global and Domestic Markets and Value Chains" supported by Sweden

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# GENERAL INFORMATION ABOUT UKRAINE

Ukraine is among the largest European countries.

It has outstanding agricultural potential offering quality products to our neighbours in the EU and the Middle East. The countries diversity and scale mean that in 2022, despite the very difficult circumstances since the invasion in February, Ukrainian exporters in the unoccupied and Western area have been able to continue export business by road to European countries. The exporters in this catalogue have been able to carry on business and can continue to offer reliable delivery of high-quality products.

Ukraine has long been known as an agricultural powerhouse. Its rich black earth soils, huge land area and ideal climate for the production of grain and

sweden finland
norway

conoria RUSSIAN
FEDERATION
latvia FEDERATION

latvia belarus
poland
belgium germany

czech rep.
stovakia rodoni

france stovakia hungary
romania
biack sea azerbaijan
azerbaijan
armeria
in geece

oilseeds have made it a global leader in the export of these products. Its role for the European food sector has been reinforced by the refocus of the EU and international buyers on food security and supply chains as a result of the pandemic. The strong trend toward traceability in European countries like Germany mean that shorter supply chains from near origins are much more able to meet the legal requirements now and in the future.

Ukraine is one of the largest and most fertile countries in Europe. About 70% of its territory is devoted to agriculture. Favourable climate and location and modern agricultural methods contribute to the production of a range of products of outstanding taste and quality. Every year, more and more Ukrainian fruits and berries reach new buyers from all over the world.

**Ukraine is open to the world market and international partnership.** In 2021, Ukraine exports of vegetable, fruit, nut food preparations to the world were US\$195.65 million (*Source: UN COMTRADE*). Their major share was traditionally formed by walnuts, frozen fruits, fresh apples and pears.

In 2020, Ukraine was in the top 5 of exporters for tomatoes, onions, frozen, dried and boiled, fresh and chilled vegetables. In 2021, sales of fresh vegetables, e.g., onions and cucumbers, were growing too, both in value and volume. In 2020-2021 market year, fresh vegetables accounted for 72.5% of Ukrainian agricultural exports to Europe. Ukraine exports vegetables to 96 countries. Export of vegetables from Ukraine was carried out by 400 exporters in the world market (*Source: IMPACT Initiatives*).

**Ukraine is an important player in the global food security system.** All Ukrainian production facilities have certified HACCP systems. Most producers hold GlobalG.A.P. certificates or are in the process of obtaining them. The European Union, with its very demanding quality and safety requirements, is the main importer of Ukrainian food and agricultural products, including Organic produce.

Innovation, sustainability, production to scale and best practice in processing have become the norm as the Ukrainian fruit, vegetable and nut sectors evolve.

We live in difficult times but we can assure our customers and consumers that Ukrainian exporters and logistics providers are committed to fulfilling our orders, building our reputation and staying focused on the long term relationships that are the core of the modern food industry.





**AGRO TRADE LUBNY** started in Ukraine in 2005. Today, the factory occupies 12 thousand sq. m and operates 24 hours a day. Our production facilities are located in an ecologically clean area – the city of Lubny, Poltava region. We export walnuts and operate in the B2B segment to supply fresh, environmentally friendly, packaged walnuts, providing the best quality, impeccable service, safety and competitive prices. For over 16 years, we have been collecting, processing and exporting walnuts; and we give the highest priority to our clients.

#### **KEY FACTS**

We buy the best quality raw materials from ecologically clean areas of Ukraine

We process about 5 thousand tons of walnuts per season

At processing and sorting, we adhere to standards at each stage

We use modern equipment and implement best practices

Our equipment is made of food grade stainless steel meeting the highest food standards





# COMPLETE WALNUT PROCESSING CHAIN

- 1 Whole nut calibration
- 2 Washing and drying
- 3 Shelling nuts
- 4 Separation of chopped nuts
  - 5 Kernel calibration
  - 6 Kernel drying
- 7 Packing and packaging

#### AGRO TRADE LUBNY LLC

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Tel: +380 66 913 18 18 (English)

info@agrotl.com www.agrotl.com





**ALTA KRAINA** is a leading Ukrainian exporter in agro-food sector as well as a producer and a professional agent in the international market for the food industry. We supply a wide range of organic and conventional fruit purees, concentrated juices, freeze-dried and IQF berries. We follow the high-quality standards including FSSC22000, BRC, Organic, Kosher, Halal as well as social standards. Besides, we trade in the East European region working with the biggest producers and export commodities from Ukraine.

## KEY FACTS

More than 15 years in the food industry

Supply up to 4 000 mt of fruit purees and juice concentrates annually and about 1 500 mt of frozen berries

Provide high-quality products from pure and environmentally friendly regions of Ukraine

Personal approach, expert appraisal of the market and prices, quality control, production audit and rapid delivery

Work on 4 continents, in 30 countries and with more than 100 clients.





### WE OFFER:

Juice Concentrates and NFC (Organic and conventional): Apple, Elderberry, Sour Cherry, Rosehip, Raspberry, Blueberry, Strawberry, etc.

Fruits purees: Apple, Strawberry, Plum, Rosehip, Blueberry, etc.

Frozen cultivated berries: Raspberry, Strawberry, Black and Red Currant, Sour Cherry

Frozen wild berries: Blueberry, Blackberry, Elderberry, Lingonberry, Rosehip

Frozen fruits: Apple dices, Plum halves

Frozen vegetables: Corn, Pumpkin, Pepper

Freeze-dried berries: Blueberry, Strawberry, Raspberry

Packaging: in bulk and private label

#### ALTA KRAINA s.r.o

10 K. Komarova Street, Odesa 65101 Ukraine office@altakraina.com www.altakraina.com

Ms. Miroslava Pekna, Export Manager

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**BIONERICA** is a brand of products given by nature itself. All the raw materials grow in ecological areas, and we do not affect natural processes in any way. Our team collects, processes and sells mushrooms, berries and herbs. Production facilities are located in the town of Vyzhnytsia between the fertile gardens of the Dnister River and the rich forests of the Carpathians. Due to the unique location, we fully control all stages of harvesting, processing and production.

#### KEY FACTS

The largest exporter of forest products from the west of Ukraine

Over 2,000 tons of wild berries, mushrooms and herbs already sold in 2022

Two production and processing sites located nearby the Carpathians

Employment of over 300 people, cooperation with over 50 farms

Partners in Poland, Czech Republic, Lithuania, Estonia, Austria, Germany, France, USA.





#### THE COMPANY OFFERS

## IQF FROZEN PRODUCTS FROM SEMI-TO CLASS A GRADES

Boletus - 180 tons

Chanterelles - 80 tons

Blueberries - 700 tons

Lingonberries – 200 tons

Cranberries - 300 tons

Wild blackberries - 300 tons

Strawberries - 250 tons

Buckthorn - 100 tons

Elderberries - 300 tons

Raspberries - 300 tons

## **BIONERICA RETAIL LLC**

144D, Mazepy Street, Ivano-Frankivsk

76018 Ukraine

Tel: +380 67 251 45 07 bionerica.corp@gmail.comwww.bionerica.com.ua

Mr. Oleh Ostapiuk, Export Manager

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**DANUBE AGRARIAN** is located in South of Ukraine. The company was certified as Organic producer in 2010. Today, it owns about 2,000 ha of organic land, part of which is irrigated. Danube Agrarian has 50 full time employees and hires up to 100 additional people during the high season. All of our production and processing operations are strictly in line with the highest organic standards e.g.

EU, USDA.

#### **KEY FACTS**

EU-BIO, Bio Suisse, NOP, COR, GlobalG.A.P., GRASP certified

Pre-cooling systems, refrigerating chambers to store sweet potatoes and other products





#### THE COMPANY OFFERS

- Organic juices (peach, nectarine, tomato juice)
- Organic sun-dried tomatoes in oil
- Organic jams (peach, plum, nectarine)
- Organic pastille
- Organic fruits (melons, watermelons, peaches and plums)
- Organic vegetables (squashes, sweet potatoes, garlic and onion)
- Organic eggs
- Organic freeze-dried fruits
- Organic honey
- Organic vacuumed sweet corn

#### DANUBE AGRARIAN LTD

37 Yaroslav Murdyi Street, Safiany village, Izmail district, Odesa region 680670 Ukraine www.dunagrarian.com

Mr. Andrew Vlasov, Commercial Department Tel: +380 50 827 20 06 export@dunagrarian.com





Agricultural service fruit cooperative **DARY BEREGIVSCHYNY** is located on the territory of Beregovo district of the Transcarpathian region of Ukraine on the area of 50 hectares. The cooperative grows apples of advanced European varieties. Annually, 3,000-4,000 tons of apples delight consumers with excellent taste. For storage, own warehouse equipped refrigerators and a modern sorting line is used. We sort and calibrate apples, pack them in corrugated cardboard boxes or bushels and brand them according to buyer's needs. We are open for cooperation!

#### **KEY FACTS**

- Favourable climate for quality fruit: lots of sun, spring water, healing clean air of the Carpathians
- Leading Dutch fruit consultancy for orchards protection
  - Popular varieties of apples
  - 3-4 thousand tons of apples annually
  - Refrigerated warehouses for long-term storage
- Modern sorting line
- Easy logistics our cooperative is located 30 km from Slovakia, Hungary and Romania borders





#### THE COMPANY OFFERS

Apple variety	Qty	Availability
Delbar	100 tons	Aug
Gala	750 tons	Sep-May
Golden Delicious	750 tons	Sep-May
Granny Smith	200 tons	Oct-May
Braebern	1,600 tons	Oct-May
Fuji	300 tons	Oct-May
Red Jonaprince	200 tons	Oct-May
Elstar	100 tons	Oct-May

#### DARY BEREGIVSCHYNY ASC

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Mr. Oleksandr Peresypkin, Director

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Ms. Erika Shapochka, Head of

Foreign Relations

Cell: +380 50 540 77 03





**FAMBERRY** is the FIRST national producer of healthy and high-quality cornel berry products! Our products are made from cornel berries grown according to Organic Standard requirements! Since 2013, we are the largest cornel berry orchard in Europe!

#### **KEY FACTS**

A unique brand

A modern family business

Consistent quality

Authentic, traditional taste





## THE COMPANY OFFERS

Jams, sauces and spreads

Beverages

Candies and drops

Organic frozen berries

Frozen puree

Freeze-dried powder

## TM FAMBERRY (PE S.M. OLSHANSKY)

21 Central Boulevard, Zaporizhzhya 69005 Ukraine https://famberry2020.com.ua

Ms. Liza Olshanskaya, Manager Cell: +380 67 617 67 03 e.olshanskaya01@gmail.com





**FILBERT** is the second largest hazelnut orchard in Ukraine planted on the Black Sea coast and raised from 550 thousand seedlings. Today, our orchard is provided modern irrigation and fertigation systems, and covers 820 hectares. We have already launched the construction of own processing facilities for washing, drying, calibrating, blanching, packing and storing of hazelnut kernels.

### KEY FACTS

Established in 2015

Modern agricultural technologies

Varieties of Italian selection: Tonda di Giffoni, Nocchione, Tonda Gentile Romana, Fertile de Coutard, Mortarella, Tonda Gentile delle Langhe

Safe plant protection agents, microand macrofertilizers by the world leaders (BASF, Bayer, Syngenta, Yara International)

Innovative approach



## THE COMPANY OFFERS

Hazelnut in shell

Hazelnut kernels





#### FILBERT,

Scientific-Production Association LLC 27 Prylymanska Street, Kholodna Balka village, Odesa region 67660 Ukraine

Mr. Maxim Sheiko, Owner Cell: +380 67 519 31 10 maxim@filbert.com.ua www.filbert.com.ua





Planted in 2011, the orchard of **FARM GADZ** with an area of 700 ha is located in a special microclimatic zone, which allows getting high quality fruits with excellent taste characteristics. During 2011-2020, over 600 ha of orchard were planted with seedlings grown in Europe. In 2021, 70 ha of new orchard were planted, in compliance with modern Italian technologies. We use dwarf rootstocks, new productive varieties and drip irrigation. In a short time, FARM GADZ became one of the largest Ukrainian growers. In 2018-2019 season, our farm was the leader in apple exports to Europe, the Middle East and Asia. Today, we export to more than 20 countries. And we sincerely believe that we MAKE THE WORLD TASTIER!

#### **KEY FACTS**

Since 2013, own fruit storage

Since 2015, a modern refrigeration and sorting complex; total area – 5 250 sq.m

Sorter sorting line that allows sorting apples by calibre, colour and weight

Since 2016, a refrigeration complex with controlled atmosphere (CGS) storage of 6.5 thousand tons

In 2017, a drying line launched

In 2021, a fruit processing plant with a capacity of 6 tons/h launched

In 2021, an aseptic puree bottling line and an NFC juices line launched

GlobalG.A.P., Organic, (FSSC 22000) certified





#### THE COMPANY OFFERS

**APPLES** 

Gala Royal

Red Delicious

Golden Delicious

Fuji

Granny Smith

#### **FARM GADZ**

79 Horishnya Street, Trybuchivtsi village, Ternopil region 48431 Ukraine Tel: +380 67 352 61 38 fg.gadz@gmail.com fg.gadz.sales@gmail.com https://fg-gadz.com.ua/en

Mr. Vasyl Kuz, Head of Export Tel: +380 96 410 19 93 fg.gadz.sales@gmail.com



**CARPATHIAN GOLDEN NUTS** started in March 2016 with 33,000 seedlings of Tonda di Giffoni hazelnut planted on 50 hectares. By 2019, the area of the hazelnut orchard increased to 980 hectares. Today, we are among the largest hazelnut orchards in Ukraine. We offer convenient vacuums packs (5-10-15 kg) depending on the customer's requirements.

#### **KEY FACTS**

Established in 2016

Valid member of INC and the Ukrainian Nut Association

Premium Italian hazelnut variety Tonda di Giffoni

Direct channels, long-term relationships

Good communication and individual approach



## THE COMPANY OFFERS

Hazelnut in shell

Hazelnut kernels



### MILKOR LLC

24 Mala Street, Khust, Zakarpattya region 90401 Ukraine

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**NEWTON'S APPLE CHIPS** is one of the largest manufacturers of apple chips in Ukraine. Since taste is the main driver of the snack group, the company is focused on creating not only healthy but also tasty snacks. Two categories in the assortment: Classic and Sweet. Classic Apple chips are made naturally and contain no other additives (sugar free, gluten free, no fat, no preservatives, etc.). Sweet Apple Chips are glazed with caramel and made with different natural additives (spices).

#### **KEY FACTS**

The company has its own technology of glazing apple slices with natural caramel (a registered know-how) resulting into the unique assortment: apple chips glazed with cinnamon, lavender caramel, hot chili pepper, tabasko pepper, sriracha sauce caramel, vanilla, etc.

The production facility is new and fitted with modern equipment

The production is certified according to the international safety standards

Several levels of product quality control are implemented in production

All ingredients are of natural origin

Modern branding and eye-catching design of packaging attract the customers' attention

The company has been working in the trading business for over 15 years – we know well how trade, logistics, and operational processes in the trade sector work



#### THE COMPANY OFFERS

Classic Apple Chips containing no additives

Sweet Apple Chips glazed with different tastes: cinnamon, lavender, cocoa, salted caramel, vanilla, tabasco pepper, chili pepper, sriracha sauce, etc.





**Newton's Apple Chips (GNP Fruits LLC)** 

2-Z Petliury Street, Ivano-Frankivsk 76005 Ukraine

Tel: +380 50 665 14 65 gnpfruits@gmail.com https://newtons.com.ua/en

Ms. Yuliya Liakhovych, Export Manager

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**NUTSEE** is specialized in export of walnut kernels and pumpkin seeds from Ukraine. To carry out cleaning and sorting operations of our products we use machines "Streckel", "Elika", as well as electronic optical sorting machine "SORTEX", "BEST", which allows us to produce the highest quality goods. Our production is equipped with the most modern and innovative machinery of the American manufacturer URSCHEL and the Danish – CIMBRIA, which guarantees the best service and the highest quality. For realization of complete and uninterrupted activity our company has developed a wide network of raw material purchases in Ukraine. The products that we export are subject under repackaging processes that adapt the product to the needs of our customers and/or sectors of activity. As a result, our volume of business has been systematically increasing. This growing has been possible due to the significance we give to strong, healthy and lasting commercial and personal relations with all our suppliers and customers. Our team is made up of young, qualified employees joined together by a common aim. The main principle of our activity is to deliver in time high quality goods to the Buyer. We work individually with each customer and do our best to meet all requirements for the product. Our Nutsee Ltd team is always willing to cooperate with you!

#### **KEY FACTS**

More than 15 years of experience

Individual approach

Delivery in Europe, Africa and Asia

Qualified fast communication

Food safety in accordance with the EU and international standards





## THE COMPANY OFFERS

Walnut kernels

Pumpkin seeds (in shell, kernels and GWS)

**NUTSEE, Limited Liability Company** 

exportwn@gmail.com

21, Bogomoltsya Street, 3rd floor, office 8, Uzhgorod 88015 Ukraine Tel: +380 93 620 89 10



**KALYNIVKA-PREMIUM** Trading House was founded in 1998 and has been operating on the F&V market in Ukraine for over 20 years. Today, it is one of the largest national agricultural holdings. Its assortment includes about 100 items of own production and borrowed products, including vegetables, potatoes, fruits and gourds. Our partners are more than 50 Ukrainian agricultural enterprises and 20 import suppliers.

#### **KEY FACTS**

GROWING: Being No. 1 in manufacture of glass-grown tomatoes and cucumbers, the complex includes greenhouses (41 ha of Teplichnyi Combine in Kalynivka, Kyiv region and 12 ha of Ukrflora Vinnytsia in Vinnitsia region) and agricultural enterprises. The greenhouses have been certified Global G.A.P.

STORAGE & PRODUCTION: The group of companies includes a modern warehouse-logistic complex – Upscale Logistic (3,620 sq. m) that was started in early 2015. Here, vegetables and fruits are stored at 0 –  $+6^{\circ}$ C. We were the first 3PL operator in Ultra Fresh segment. Production storage, including acceptance, processing and subsequent product shipment is performed using cross-docking system equipped Thermofin. Capacity of the complex is 1 100 pallets per day. Storage capacity is 1 600 pallets.





#### THE COMPANY OFFERS

TRADING. IMPORT. EXPORT: The company is the exclusive distributor of two glass greenhouses and in TOP-5 exporters of all vegetables and fruit in Ukraine, being a leader in the key segments of Ukrainian market. It has forward contracts on outdoor growing of vegetables and its own retail store chain.

#### TD "KALYNIVKA-PREMIUM" LLC

6 Berkovetska Street, Kyiv 04128 Ukraine office@td-k.com www.td-k.com

Ms. Marina Tiurk, Office Manager Cell: +380 50 332 00 52



**Liqberry** is a producer of the unique berry pastes made by our own patented technology that allows for extraction of all the useful elements that are usually lost during consumption of fresh berries. The process allows to achieve the highest quality of the product without sterilization or preservatives. Liqberry was founded in 2011 and since that time has become one of the most known organic and healthy food companies in Ukraine.

#### **KEY FACTS**

The company was founded in 2011

Production has been certified as organic

Pastes are produced by the unique technology without direct heating and contact with oxygen

Packaging: 0.55 I jars





Blueberry paste

Cranberry paste

Cowberry paste

Aronia paste

Sea buckthorn paste

Dogwood paste

Strawberry paste

Raspberry paste



PE Shmygelska, TM Liqberry

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Mr. Serge Shmygelskyy, International Business Development Manager

Cell: +380503111011

serge.shmygelskyy@gmail.com



**ORGANIC OILS** is a Ukrainian agroindustrial company cultivating oilseed crops and manufacturing vegetable oils, powders, proteins, seaweed encapsulated products etc. These products are widely used in food processing, food wholesale and retail, pharmaceutical and cosmetics industries, as well as animal feed and chemical industry.

#### **KEY FACTS**

The company was established in 2015 40 vegetable cold-pressed oils varieties 120 encapsulated products

Private label

Delivery terms: EXW, FCA, DDP, FOB, CIF

Packaging: glass bottles and glass jars 100-500 ml, plastic cans, drums, IBC







#### THE COMPANY OFFERS

Cold pressed oils

Vinegar pearls with oils

Encapsulated oils

Encapsulated honey

Encapsulated fruit desserts

Encapsulated dressing

Vegetable proteins, fibres

Hemp dehulled hearts

## **ORGANIC OILS LLC**

23, Akademik Saharov Street, Ivano-Frankivsk 76014 Ukraine Tel: +380 44 300 21 93 organicoils@ukr.net organicoils.com.ua

Mr. Mykhailo Hanushchak, CEO

Cell: +380 95 147 24 80





**SADI DONBASSA** is the largest fruit producer in Eastern Ukraine. Today we have 355 ha of apple orchards and 70 ha of sweet cherry orchards. Our climate and rich black earth soil allow for growing fruits with exceptional flavour. We have own sorting and refrigeration facilities to ensure that quality is preserved all the way to the customer. In 2020 we received Global G.A.P. certification and renew it annually. We sell to domestic supermarket chains and abroad.

#### **KEY FACTS**

Established in 2000

Apple orchard - 355 ha

Sweet cherries orchard - 70 ha

Apples sorting line

Sweet cherries sorting line can detect external and internal damage

Reliable packaging and careful delivery

GlobalG.A.P. certified





#### THE COMPANY OFFERS

SWEET CHERRIES

Varieties: Samba, Karina, Tamara, Kordia, Regina, Folter, Valery Chkalov,

Giorgia, Donetsk Beauty

Volume: 400 tons

Availability: June - July

**APPLES** 

Varieties: Braeburn, Gala, Jonagold, Simirenko, Golden Delicious, Granny Smith, Red Delicious, Red Chief, Idared

Volume: 5 000 tons

Availability: September - May

## SADI DONBASSA LLC

1a, Pershotravneva Street, Dachne village, Donetsk region 85611 Ukraine Tel: +380 97 038 90 44 donbassgardens@gmail.com https://gardens.com.ua

Mr. Berezhnyi Mykyta, Sales Manager

Tel: +380 66 886 00 07

## **SERGIO**



Our company **SERGIO LLC** specializes in the production of snacks and sweets from fruits and berries grown in Ukraine. The company applies unique technologies for drying fruits and berries that optimally preserve the natural taste and useful properties of ready-made products. The company exports to the USA, Canada, Czech Republic, Slovakia, Poland and Germany.

#### **KEY FACTS**

Founded in 2010 as a producer of dried berries, vegetables and fruits

Apple chips production launched in 2011

Fruit bars production launched in 2012

In 2019, production volume reached 100 tons of dried fruits and 250 tons of fruit bars

ISO 22000 and ISO 9001 certification in 2019

First deliveries to the USA and Canada in 2019

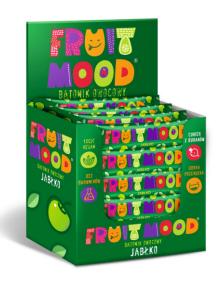
First deliveries to Czech Republic, Slovakia and Poland in 2020

Today, the company has 3 lines for apple chips and fruit bars production

Production capacity is 20,000 packs/month for chips and 20 tons/month for bars

Total area of the enterprise is 1000 sq.m





## THE COMPANY OFFERS

Fruit bars FRUIT MOOD<sup>™</sup> 20 g (show-box 30 pcs.) Flavours: apple, strawberry, lingonberry-blueberry, raspberry, plum, blackberry-mint, cherry, beet, pumpkin.

 Fruits candies FRUK FETTA<sup>™</sup> 10 g (120 g package)

Apple chips SERGIO<sup>™</sup> 28 g package Flavours: yellow apple, apple with cinnamon, apple with cardamom and fennel)

Dried pear SERGIOTM<sup>™</sup> 100 g

Dried strawberry SERGIO - 65 g

#### **SERGIO LLC**

Kyiv, Ukraine

Mr. Andrew Somkin

Head of Export department

Tel: +380 95 280 67 40 (WhatsApp, Viber)

https://sergio.com.ua/english

E-mail - sergio.export.ua@gmail.com



**UKR-WALNUT** Company is the biggest approved exporter of walnut kernels mixes both conventional and organic. The company has been manufacturing and exporting walnut kernels for more than 20 years. It has its own manufacturing and storage facilities, and represents the only leading Ukrainian walnut exporter assigned a unique registered EU customs clearance number. Our current markets are France, the Netherlands, Austria, Moldova, Italy, Lithuania, Czech Republic. Besides, we exported to the USA, Hungary, San-Marino, Spain, Greece, Turkey, Bulgaria, Slovenia, Macedonia, Bosnia, Azerbaijan, Belarus, Lebanon and the United Arab Emirates.

#### **KEY FACTS**

Valid member of INC and Ukrainian Nut Association

Certified HACCP, ISO 22000, ISO 50001, ISO 14000, ISO 9001, ISO 26000, KRAV and ORGANIC

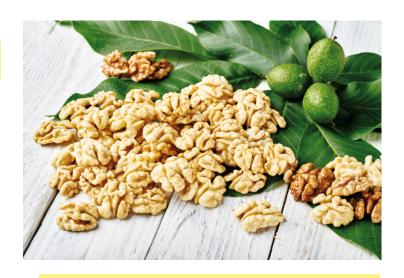
Quality control - kernels' purity is 99.99%, humidity is below 5%

Food safety

Direct channels, long-term relationships, good communication

Innovative approach





#### THE COMPANY OFFERS

Walnut kernels

Blanched walnut kernels

Walnut kernels organic

Blanched walnut kernels organic



UKR-WALNUT, Limited Liability Company 8/9d, Kurchatov Str., Khmelnytskyi

29000 Ukraine

https://www.ukr-walnut.com

Mr Ihor Djachok, Head of Sales 😕 🧐 Mob. +38 095 220 8172 (English, Spanish)









First Ukrainian Apples Producers Aggregating company USPA FRUIT, UKRAINIAN AGRICULTURAL EXPORT ASSOCIATION. We act as a bridge between our clients from all over the world and Ukrainian apple producers to sustain the stability of supplies in long-term perspective. Currently, we are extending the range with selected pears, sweet cherries and blueberries. We export to 37 countries of the EU, Middle East, Asia and Africa.

#### **KEY FACTS**

Selected premium fruits from Ukraine to the world

Fair price for excellent quality

Professional team and 24/7 support

Accumulated supplies from over 30 orchards in 15 regions of Ukraine

Advanced quality control





#### THE COMPANY OFFERS



## **Ukrainian Agriculture Export Association**

Kyiv, Ukraine

Mr. Volodymyr Gurzhiy, CEO, USPA Fruit

Tel: +380 50 925 57 32

sales@uspafruit.com

http://uaexport.org https://uspafruit.com





**VOL-NAT** cultivates walnuts. The company applies modern technology and grows nuts of the highest quality to satisfy customers' needs around the world. Our in-shell walnuts are exported mainly to EU countries and meet their standards in terms of quality. We strive to grow walnuts of the highest quality, and to represent Ukraine on the world market as a top-quality producer. We are a responsible producer certified ISO 22000:2018, and growing walnuts in an eco-friendly environment.

#### **KEY FACTS**

In-shell walnuts of Lara and Fernon varieties

Total volume (2021): 200 tons, i.a. Lara - 70 tons, Fernor - 130 tons

Availability: from early November

Delivery terms: DAP (preferred), DDP, CNF, CIF, FCA

Packaging: standard 800 kg big bags, other options under customer's request





#### THE COMPANY OFFERS

Established in 2012

91 ha of walnut orchards

Enite orchards area under drip irrigation

Irrigation control, ferilizers application, harvesting, grading and sorting fully automated

Two French varietes cultivated: Lara and Fernor

## **VOL-NAT LLC**

1 Myru Avenue, office 34, room 6, Izmail, Odesa region 68600 Ukraine https://vol-nat.com/en

Mr. Andrey Guk, Production Director

Tel: +380 67 486 88 99

Ms. Rita Lysenko, European office

Tel: +41 79 349 76 48 vol.nat.ukraine@gmail.com



**VOLYA SAD FARM** has a geographically convenient location in the Western part of Ukraine, near the borders with the European Union. The farm is specialized in the primary production of walnuts where the core variety cultivated is the local variety PIESCHANSKI planted according to the scheme 8/8, and the auxiliary French variety FERNOR planted according to the scheme 6/8, with a total orchard area of 35 hectares. These varieties start fruiting in 6-7 years.

#### **KEY FACTS**

#### PESCHIANSKI walnut

is considered the best variety not only in Ukraine, but in all countries of Eastern Europe and Central Europe to some extent

has very thin, but durable shell

is well-suited for mechanized operations in walnut commercial harvesting and its processing

is a commercial variety

can be planted according to an intensive planting scheme, namely 156 trees/ha without irrigation and 208 trees/ha with irrigation

is expected to become the most popular variety among commercial growers in our region





#### **VOLYA SAD FARM**

9, Borova Street, Volya-Zhovtanetska, Kamyanka-Buzkyi rayon, Lviv region 80424 Ukraine

Tel: +380 (68) 751 64 77 Tel: +380 (50) 971 07 47 www.volyasad.com





**WAIZ** is a Ukrainian producer of superfood and dietetic food based on various cereals. Our assortment includes high-quality products, e.g. snacks and baby food, made by extrusion. All products are FREE from sugar, preservatives, aromas, "E" and other additives, and non-GMO. Besides being SUGARFREE and, thus, friendly for infants (from 6 months onward), our raw materials are grown in eco-zones. The company cares about the safety of its customers at state-of-the-art way witnessed by EU safety certificates.

#### **KEY FACTS**

Established in 1992

28+ years of experience in grain processing

HACCP, ISO certification available

A unique "extrusion" technology applied

Environmentally friendly production process

Healthy recipes (sugarFREE, with stevia, high fibre, high protein, vitamins, natural ingredients) and natural freeze-dried ingredients



#### THE COMPANY OFFERS

Superfood & Dietic Food

Natural baby food, snacks, instant porridge/cereals, breakfast balls and pillows, crispbread

Delivery terms: FOB, CIF, DAP, DDU, FCA

Various packaging: 10 g ("sachet") portion packs, DoyPacks, 1 t big bags, etc.



WAIZ LTD Dnipro, Ukraine Tel: +380 50 361 47 71 Tel/fax: +380 56 732 44 22 waiz@waiz.com.ua www.waiz.com.ua, www.nyamnyam.org.ua

Mr Andriy Nazarenko, Director Tel: +380 50 481 15 60





Established in 2016, today the Public Association «Association of Gardeners, Vine-growers and Winemakers of Ukraine» («UKRSADVINPROM»), unites over 240 private companies producing fresh and processed fruits and berries. Our idea is to promote Ukrainian tastes all over the world by supporting our member companies in expanding export markets, introducing new production technologies and methods, attracting investment. We provide agrarians with legal support, arrange advanced professional training for gardeners and agronomists.

#### **OUR GOALS AND OBJECTIVES**

Lobbying producers

Certification and legal support

Logistics support

Organization of sales of fruits and berries produced by member companies through forming large commodity lots

Investment attraction for modernization of existing processing and storage facilities





#### **OUR MEMBERS** are:

Growers of fruits (apples, pears, plums) and edible nuts

Producers of berries (strawberries, blueberries, raspberries, cherries, black currants) and grapes

Fruits and berries processing companies GlobalG.A.P., ISO, HACCP certified

ASSOCIATION OF GARDENERS, VINE-GROWERS AND WINEMAKERS OF UKRAINE

37 Vasylkivska Street, office 414, Kyiv 03022 Ukraine

Mr. Volodymyr Pechko, Chairman

Tel: +380 44 257 42 07 Tel: +380 68 703 93 93

info@ukrsadvinprom.com www.ukrsadvinprom.com





First Ukrainian Apples Producers Aggregating company USPA FRUIT, UKRAINIAN AGRICULTURAL EXPORT ASSOCIATION. We act as a bridge between our clients from all over the world and Ukrainian apple producers to sustain the stability of supplies in long-term perspective. Currently, we are extending the range with selected pears, sweet cherries and

blueberries. We export to 37 countries of the EU, Middle East, Asia and Africa.

#### **KEY FACTS**

Selected premium fruits from Ukraine to the world

Fair price for excellent quality

Professional team and 24/7 support

Accumulated supplies from over 30 orchards in 15 regions of Ukraine

Advanced quality control





#### THE COMPANY OFFERS



## **Ukrainian Agriculture Export Association**

Kyiv, Ukraine

Mr. Volodymyr Gurzhiy, CEO, USPA Fruit

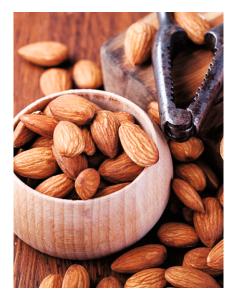
Tel: +380 50 925 57 32

sales@uspafruit.com

http://uaexport.org https://uspafruit.com











The **UKRAINIAN NUT ASSOCIATION (UNA)** has been at the forefront of the development and professionalisation of the country's rapidly growing edible nut sector since 2008. Its 156 members are drawn from all parts of the industry including commercial growers, processors, exporters, nurseries, and producers of inputs. UNA represents the future of the Ukrainian nut sector built on the solid foundations of the past.

There have always been good reasons to buy walnuts from Ukraine. Now there are even better reasons. UNA has championed the establishment of commercial orchards of walnuts, hazelnuts, and almonds. Already more than 12,400 hectares of high-quality commercial orchards have been established. This is increasing at a rate of more than 10% each year supported by our Programme "1 plus 1" which offers technical expertise and high-quality seedlings to commercial growers.

In 2020, the first National Programme "Orchard-Processor-Export" was launched. This programme integrates commercial walnut orchards to assemble high-quality export lots with identifiable varietal integrity and traceability. Production, process, and export are certified by internationally recognised bodies.

Looking to the future our Programme "2 plus 1" (Walnut, Hazelnut plus Almond) was launched in 2021. This promotes the cultivation of Ukrainian identified variety almonds in commercial orchards.

Whether you are interested in sourcing high-quality edible nuts, building a supply chain in Ukraine through long-term relationships, or investing in production, UNA can link you to the right people and organisations. Contact us now or better still come and see for yourself how the Ukrainian edible nut sector is developing with the support of UNA.

#### **UKRAINIAN NUT ASSOCIATION**

52 Starokozatska Street, office 167, Dnipro 41000 Ukraine
Mr. Hennadii Yudin, President
Tel: +380 67 523 09 85

ukr.nuts2008@gmail.com una@ukr-nuts.com.ua www.ukr-nuts.com.ua Mission within the project of the International Trade Centre "Linking Ukrainian SMEs in the Fruits and Vegetables Sector to Global and Domestic Markets and Value Chains" supported by Sweden www.tradeproject.com.ua

Project Office in Kherson, Ukraine Tel: +380 50 9577786 itcukraine@intracen.org

Mission within participation in SIAL 2022
Paris, France ● 15-19 October 2022





